

# The Snooze Button Is NOT Your Friend!

## Theory vs. Application:

We deal with the TRUTH about Business and Entrepreneurship. This is not for the faint of heart. We go beyond the pie in the sky textbook instructional stuff that you hear way too often. It is a real eye-opener.

## Procrastination:

What it is and what it is not and ways you can avoid becoming a victim of it.

## Stinky People:

You know those people who say I told you so when you fail and do not support you...until you become successful and then they say: "I was with you all the time." Yep, stinky people! We discuss how to deal with these types of people with tips and different behavioral techniques to neutralize them.

## If You Are Serious, Then Show Me:

This is your time to shine! We will have a fully interactive phase of the workshop/presentation where everyone gets to pitch their product or service and the group critiques it. We will offer tips and advice on how to do a 60-second commercial on your business. We will also role play sales calls and answer questions and helps everyone develop a method that works for them. Phone skills will be taught as well as effective sales techniques.

## 3-Step Plan on How to Get a Check Now:

People need money now and entrepreneurs need it more than most. We will dive into the steps you can take in 90 days or less to be making money with your venture.

Again, the Snooze Button is NOT Your Friend!

Contact KT Speaks at [kelvin@ktspeaks.com](mailto:kelvin@ktspeaks.com).